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National Stock Exchange of India Limited Exchange Plaza, 5th Floor, Plot No. C/1, G- Block, Bandra – Kurla Complex, Bandra (East),

Mumbai – 400 051 SCRIP CODE: CESC BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai – 400 001
SCRIP CODE: 500084

Dear Sir/Madam,

Sub: Intimation of Investors' Presentation

In accordance with Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulation, 2015, the Investors' presentation of the Company is attached for your information and record.

The said Investors' presentation will also be available on the Company's website at www.cesc.co.in.

Kindly acknowledge receipt of the same.

Thanking you.

Yours faithfully, For **CESC Limited**

Jagdish Patra Company Secretary & Compliance Officer

Encl: A/a



Investor Presentation

June 2025



RPSG group: Building a diversified conglomerate









Sports

Strong workforce of 50,000+ employees, belonging to different nationalities

Presence in 60+ countries

■ **100+** offices worldwide



Education & Infrastructure











































































* All figures as on FY25

RPSG group: Anchored to core values



Vision: To be a responsive conglomerate driven by sustainable growth, efficiency and innovation.

CESC Limited



We strive towards performance excellence, value-addition and strong bottom line orientation.

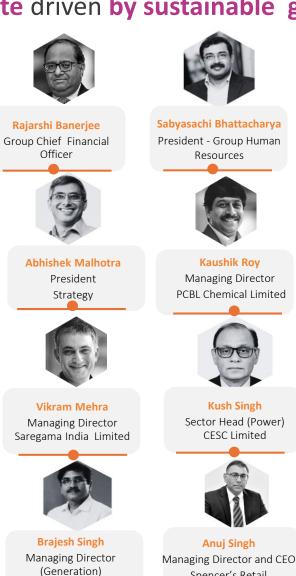
I'm happy to say this focus has paidoff – in revenue growth, in profit growth and in valuations - all of which have grown exponentially.

Dr. Sanjiv Goenka Chairman RP-Sanjiv Goenka Group









Spencer's Retail







CESC: Powering millions of Indian homes and businesses

India's first fully integrated electrical utility company (since 1899) with business interest in generation & distribution of power & Headquartered in Kolkata.

Generation

Operates **5 Thermal Generation Plant** across India with an installed capacity of **2,140 MW** meeting bulk of the power requirements for Kolkata and NPCL license area.

Features among top performing power plants in the country-BBGS & Haldia

78% of Generation capacity is tied up with own distribution network

Long-term fuel supply agreements in place

Distribution

Serves **4.7 million+ customers** across 7 locations in India offering best in class **customer service**

Sole electricity distributor in Kolkata and Howrah, serving 3.6mn consumers.

Distributes power in Greater Noida,
Uttar Pradesh (335 sq. km), Chandigarh
(114 sq. km)

Acquired 100% stake in Chandigarh Power Distribution Limited (CPDL)(wef 01 Feb'25)

CPDL is the **sole distributor of electricity** in the Union Territory of Chandigarh

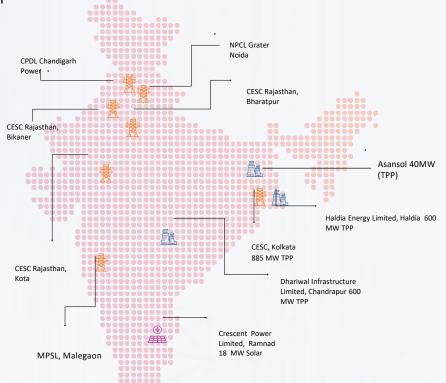
Distribution Franchisee- Rajasthan (Kota, Bharatpur, Bikaner) and Maharashtra (Malegaon)

Renewables

Planned Investments in Renewable energy - Purvah Green Power Private Ltd executing 3.2 GW Hybrid Renewable over next 3 years

1200 MW Renewable Projects (Solar 600 MW & Wind 600 MW in Rajasthan, MP & AP) already under implementation with power offtake tied up

Multiple sites identified, and under various stages of evaluation for generation potential & CUF, Wind Resource Assessment studies, etc under process





Distribution



Thermal Power

Solar Power

Key Metrics

3 Distribution Licenses

4 Distribution Franchisee

4.7 million + consumers

~19,000 MU

(Consolidated sales)

Rs. 12,009 Cr.

Net Worth (Consolidated)

Rs. 17,375 Cr. (Revenue)

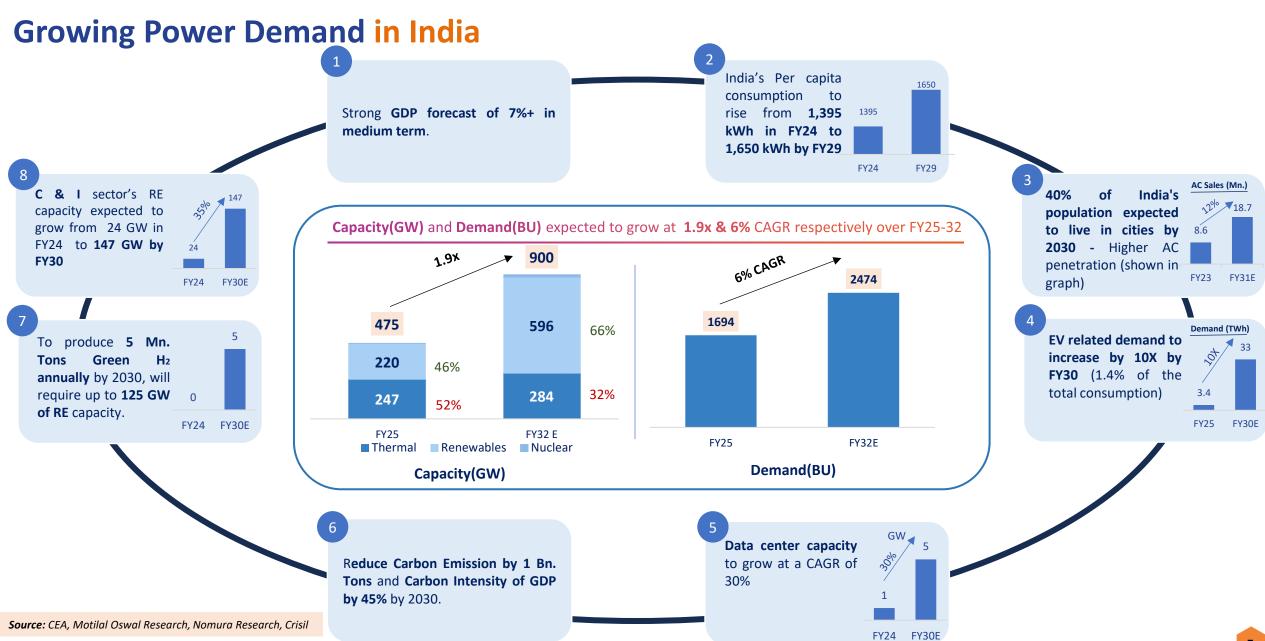
Rs. 4,311 Cr.

(EBITDA) (Consolidated)

Note: Numbers are as on FY25.



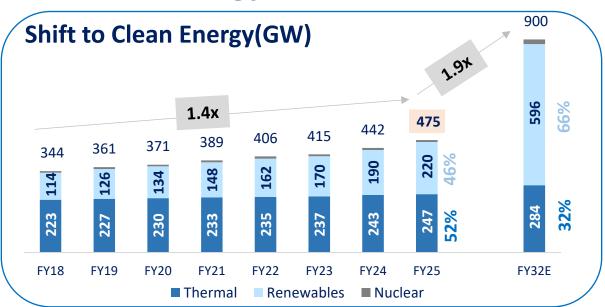


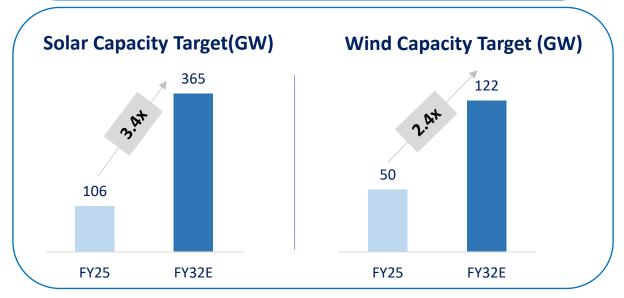






India's Green Energy Transition





Capacity Addition

Capacity to **grow 1.9x** from FY25 to FY32, reaching **900 GW**.

Growth will be driven by a 2.7x growth in Renewable Capacity.

Renewables

India aims to install **596 GW of Renewables** by 2032, primary driven by **solar and wind energy**.

Hydro, pumped and battery storage, nuclear energy will be key in India's transition to cleaner energy.



Key Business Highlights



During FY25, consolidated revenue increased by 11.8% to Rs 17,375 crs, while consolidated PBT increased to Rs. 1,782 crs in FY25 as against Rs. 1,683 crs in FY24

CESC Kolkata Distribution business witnessed 5% demand growth during FY25

Significant Investments in Renewable energy Purvah Green Power Private Ltd executing 3.2 GW
Hybrid Renewable over next 3 years

Acquired 100% stake in **Chandigarh Power Distribution Ltd. (CPDL)** wef. 01st Feb 25

CPDL is the **sole distributor of electricity** in the Union Territory of Chandigarh

NPCL reported sales of 3,598 MU during FY25, registering strong YoY growth of 15%

Highest capex of Rs. 303 Cr over last 32 years achieved

CESC Kolkata & Noida Power (NPCL) reported lowest ever **T&D loss**

CESC Kolkata – 6.49%

NPCL - 7.48%

Chandrapur TPP continued with a strong financial performance backed by substantial tie ups and higher prices in the spot market

Rajasthan DFs surpassed Rs. 100 Cr. EBITDA level for the first time and reported 9% YoY consolidated revenue growth in FY25

Haldia TPP continued with steady supplies to Kolkata distribution business and reported a PLF of 91% in FY25 as against 87%in FY24

Malegaon DF has initiated an aggressive vigilance & disconnection drive aimed at reducing T&D loss and increasing collection efficiency





Recent Developments



These regulatory updates strengthen CESC's position in renewable energy, enable cost recovery, and support future growth through favorable policy framework.



In FY25, CESC Kolkata Distribution initiated recovery of variable cost arising on account of variation in the price of fuel and power purchase cost



UPERC has recently notified the new MYT Regulations, 2025.

NPCL expects to benefit from the new regulations, as these are more market aligned and favorable.

The same would enable further capex to meet the strong load growth requirements



Chandrapur TPP has signed medium term PPAs for 225 MW net capacity at attractive tariffs,

- a) 125MW with Adani Electricity Mumbai for 26 months
- b) 75MW PPA with Tata Power Mumbai for 2 years
- c) 25MW PPA with NPCL for 3 years



CESC's renewable arm Purvah Green Power has **secured 1200 MW Renewable Projects via competitive bidding process.**

PPAs have been signed, and connectivity has been secured.

Regulatory approval for 300 MW has been received. Balance is in progress.



APTEL has recently issued favorable orders w.r.t. Haldia Energy's petition for approval of additional capex incurred during the construction of 600 MW Haldia TPP





Our Presence in Distribution Assets

Presently serving more than <u>4.7 million Customers</u> handling <u>4.4 GW+</u> power spanning across <u>1,454 Sq. KM area</u>











	Kolkata	Noida	Chandigarh	Rajasthan DF	Malegaon DF
Distribution Contract	Licensee	Licensee	Licensee	Input Based Franchisee	Input Based Franchisee
Area (sq. km)	567	335	114	381	57
Consumer Base*	36 lakhs	1.87 lakhs	2.4 lakhs	5.4 lakhs	1.3 lakhs
Peak Load (MW)	2700+	770+	450+	649+	200+
Units Sold (MU)*	11,857	3,598	221 #	2,464	836
Revenue (Rs Cr.)*	9,765	2,777	127 #	2,119	718
T&D Loss %*	6.49%	7.48%	12.5% #	12.92%	39.7%





CESC Distribution - Kolkata





Overview

Established 1899

One of India's oldest electricity utility

125+ years of experience

Customer Base 3.6 mn,

Area 567 sq km,

21,000+ ckt km of network

Won CBIP (Central Board of Irrigation
& Power) Award 2024 for Best
Performing Power Distribution Utility

Operational

Power Procurement/ Generation:

Budge Budge TPP 750 MW, Haldia TPP 600 MW, Southern TPP 135 MW and others

~80%+ of power demand met from own generation facilities

Distribution Loss: T&D: ~6.49%

Collection Efficiency >99% amongst the best in the country

96

Key Parameters (FY25)

Annual Sales 11,857 MU

Revenue Rs. 9,765 Cr.

Peak demand 2,700 MW+

External credit rating

Long Term "AA" (high safety)

Short Term "A1+" (highest safety)

0

Other Key Points

- Regulated Business: assured post-tax equity return approved by WBERC
- Customer centric approach, best in class digital penetration, implementation of State-of-the-art technologies
- Continuous upgradation of distribution infrastructure to enhance quality, reliability and reduce downtime & overloads





Industry 4.0 adoption in Operations



IoT Sensors

Real-time monitoring for improved efficiency.



AR/VR/MR

Faster response times, enhanced collaboration.



Gen-Al Automation

Automated social media response.



Cloud Adoption

IT modernization for scalability and agility



AI/ML & Big Data

Data-driven innovation and enhanced decision-making.



Integrated Infrastructure

State-of-the-art technology integration



Workforce Automation

Streamlined processes and increased productivity.



Mobility solutions

Enabling smart mobility with digital infrastructure





Leveraging Technology for better Outage Management

RMU & Pillar Box Automation



- Quicker restoration

Lesser truck rolls

Scada Implementation



First in India by any DISCOM; complete network visibility & remote restoration

Self-Healing Network/Ring Network



- Sensitive/ Essential premises
- **Easier System Operations**

Smart/AMR Meters



Advanced metering for realtime monitoring and control.

Extensive OFC Network (1500 KM)



- Total communication control
- reduced reliance on telcos

DTR Metering & Monitoring



Distribution transformer level metering and remote monitoring





Enhancing Customer Engagement through Digitalization



Online Payments

>80% Online payments

Multi-channel Online Payments

Mobile Wallet, Website, App, Bank

Transfers



Green Energy Program

Helping corporates to achieve their sustainability goals



Demand Side Management

to transform consumer behaviour on usage to spread peak times

Revamped State of Art Mobile App

32+ new features viz: New Connection, Push Notifications, smooth bill payments, quick registration and register complaint with ease









CESC Distribution - Noida Power Company Ltd



| |

Overview

Started operations December 1993

Distribution Area: Greater Noida in Uttar Pradesh

335 sq.km.

Population 12 lakh

Consumer base 1.87 lakh

T&D Loss 7.48% (FY25)

Amongst best in the country

Operational

Power Procurement Dhariwal
Infrastructure / Medium Term/ Short
Term

94%+ Digital Bill Collection

Collection Efficiency ~100%

Pioneers in adopting advanced technologies recent initiatives like drone surveillance and blockchainbased P2P energy trading. 98

Key Parameters(FY25)

Peak Demand 770+ MW (appx)

Annual Sales 3,598 MU

Revenue Rs. 2,777 Cr

Power Demand- CAGR (5 years) 12%+

Ranked 3rd Best Power Distribution
Utility in India by the Ministry of Power

Achieved A+ rating for the 4th consecutive year in national DISCOM rankings

8

Other Key Points

Lowest Retail Tariff in State of U.P.

JV between RPSG Group and GNIDA (Greater Noida Industrial Development Authority): RPSG – 73% GNIDA – 27%

Assured post-tax equity return approved by UPERC

Won 34 national and international awards in 2025, including IPPAI and CSR Leadership honours





Load Growth Drivers In Greater Noida



Delhi Mumbai Industrial Corridor

Strategic location benefits businesses



Integrated Industrial Township,
Greater Noida

Excellent infrastructure and support services are available



Data Centre

Attracts investments and creates jobs



IT, BPO, Electronic Manufacturing Cluster

A major driver of economic activity



Jewar International Airport- upcoming (close vicinity of our licensed area)

Enhanced connectivity and growth



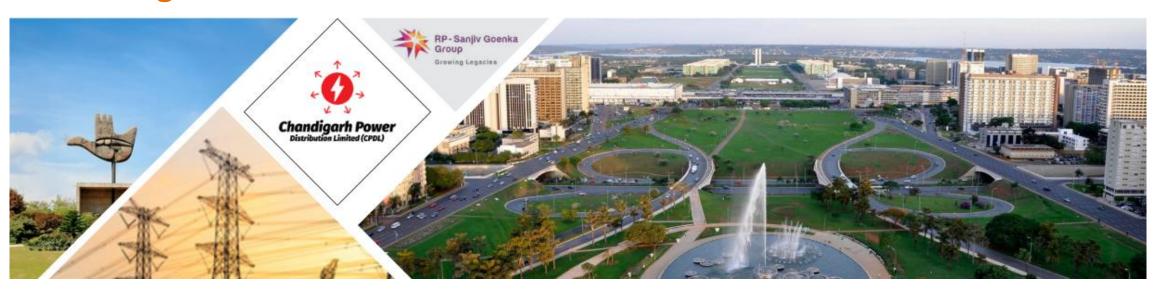
Greater Noida Metro

Improved accessibility and attractiveness





CESC Chandigarh Power



Overview

Acquired 100% stake in

Chandigarh Power Distribution

Limited (CPDL)

wef. 01st Feb 2025

CPDL is **the sole distributor of electricity** in the Union Territory of Chandigarh

Operational

Area 114 sq km.

Consumer count 2.4 lakhs

Consumption Mix

48% Domestic 30% Commercial

Others 20%

Collection Efficiency 99% approx.

96

Key Parameters(FY25)

Energy Input 1,768 MUs **Energy Billed** 1,588 MUs

Revenue Rs. 856 Cr

Power Demand 450MW+

Assured post-tax equity return approved by JERC

0

Other Key Points

Substantial investments planned over next 5 years for significant upgradation of distribution network

Post takeover, 24×7 customer support was launched for seamless consumer experience

Comprehensive mobile app being developed for availing online services

Source: Tariff Order





CESC Rajasthan Distribution Franchisee



Overview

- DFA signed for a period of 20 years
- Power Purchase: JVVNL (Kota & Bharatpur), JdVVNL (Bikaner)
- Rajasthan DFs surpassed Rs. 100 Cr EBITDA level for the first time and successfully met peak demand of 649+ MW (highest ever) in FY25

Kota DF

DF Handover Date 01-Sep-2016

Area 176 sq km

Consumer Count 2.72 lakh

Units Sold 1,290 MU

T&D Loss 14.28%

Revenue Rs. 1,077 Cr.

Peak Load 348 MW

Avg. Billing Rate 8.10/ unit

98

Bharatpur DF

DF Handover Date 01-Dec-2016

Area 50 sq km

Consumer Count 0.74 lakh

Units Sold 314 MU

T&D Loss 9.74%

Revenue Rs. 254 Cr.

Peak Load 88 MW

Avg. Billing Rate 7.90/ unit

8

Bikaner DF

DF Handover Date 16-May-2017

Area 155 sq km

Consumer Count 1.93 lakh

Units Sold 860 MU

T&D Loss 11.96%

Revenue Rs. 788 Cr.

Peak Load 213 MW

Avg. Billing Rate 8.90/ unit





CESC Malegaon Distribution Franchisee





Overview

Start of operations Commenced on

1st Mar'20

Area 57.6 sq.km.

No. of consumers 1.3 lakh

Concession Period 20 Years



Operational

Power Procurement MSEDCL

Collection Efficiency (with subsidy):

97%+ (FY25)

Significant Improvement in digital collections

96

Key Parameters(FY25)

Energy Input 1,387 MU

Energy Billed 836 MU

Revenue Billed Rs. 718 Cr

T&D Loss 39.7%

Peak Load 200+ MW

2

Other Key Points

Malegaon DF has initiated an aggressive vigilance & disconnection drive aimed at reducing T&D loss and increasing collection efficiency



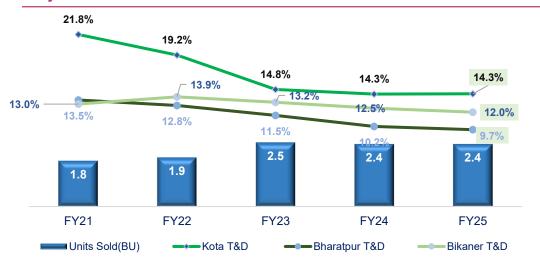


Distribution Business - Operational Performance

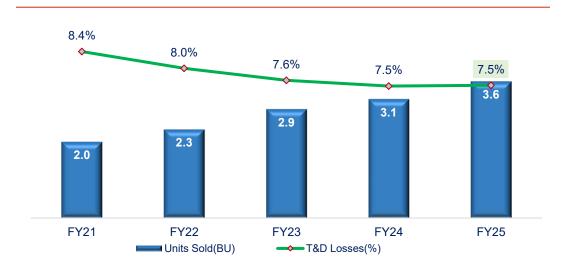
CESC Kolkata



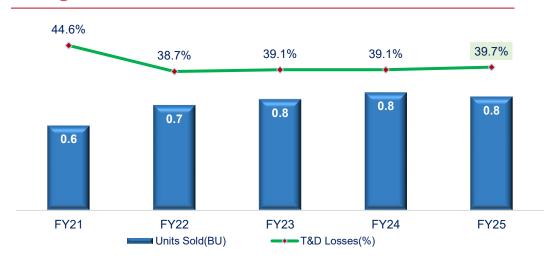
Rajasthan DF



NPCL



Malegaon DF







Performance of Generation Assets





Haldia (TPP)







Installed
Capacity (MW)

3*	250

2*300

2*300

Chandrapur (TPP)

2*67.5

Southern-SGS (TPP)

Crescent (TPP)

40

PPA Tied

CESC, Kolkata*

CIL Linkage

Coal Mine

E-auction

(TPP)

CESC, Kolkata

CIL Linkage

E-auction

100 MW - TANGEDCO

225 MW – Medium Term PPA

CIL Linkage

E-auction

CESC, Kolkata*

CIL Linkage

E-auction

Short Term Supply – Competitive

Fuel Type

Generation**

(MUs)

5,489

4,790

4,589

439

Coal Washery Rejects

PLF**

84%

91%

87%

37%

94%

328





Optimize Power Procurement Cost & Improve Export Revenue



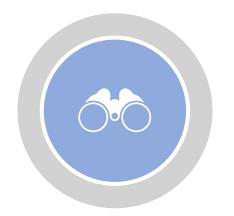
Annual power-mix optimizer tool

Monthly PLFs, import cost, and selling targets basis annual AOP objectives



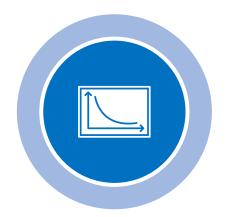
Daily power-mix optimizer tool

Algorithm based daily energy profile generation



Power Exchange Rate Forecasting

Daily, weekly, and monthly exchange rates guidance (DAM, RTM)



Demand Forecasting

Data-driven forecasting of daily to annual power demand for CESC



Power Procurement Playbook

Idea repository and best practices for power contracting

Multiple initiatives undertaken across various projects to (a) Streamline processes and establish risk management framework, (b) enable data and analytics-based decision making







Significant Progress in the Renewables Foray



Targetting **3200 MW** renewable capacity by March 2029, of which **1200 MW** is under implementation with power offtake tied-up



Signed MoU with **Govt. of Rajasthan** for development of **2100 MW** of Solar & Wind projects



Purvah Green Power recognised as the 'Fastest Growing Utility-Scale Project Developer of the Year' at Suryacon Hyderabad







Milestones in Renewable Energy Initiatives



Planned Renewable Capacity of 3,200 MW by FY29 in Phase-1 and overall capacity of 10,000 MW in Phase-2 under Purvah Green Power Private Limited ("Purvah")



Connectivity of 6.3 GW submitted, with in principal approval secured for 3.5 GW across high wind and solar states: Gujarat, Madhya Pradesh, Rajasthan, Andhra Pradesh and Karnataka



~3,500 MW of wind projects in EPC mode (with land) with Inox, Suzlon & Envision 600 MW of solar projects in EPC mode with Waaree Renewable Technologies



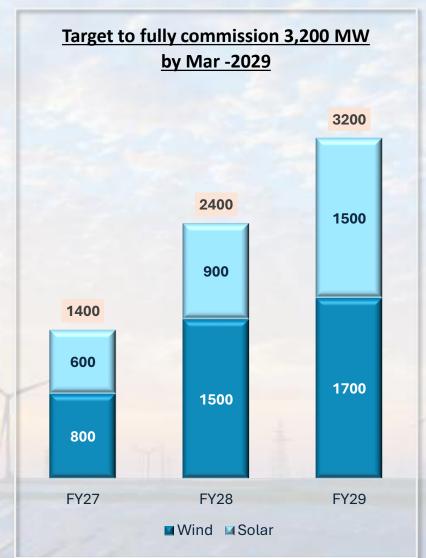
2,600 acres of land acquired & 8,000+ acres of land parcels under evaluations and various stages of acquisition



Multiple sites identified, and under various stages of evaluation for generation potential & CUF, etc under process



Platform ready for participation in various bid formats invited by REIA/discoms—Solar/Wind/Hybrid/FDRE/Battery etc.







Purvah Green Power - Projects Under Implementation

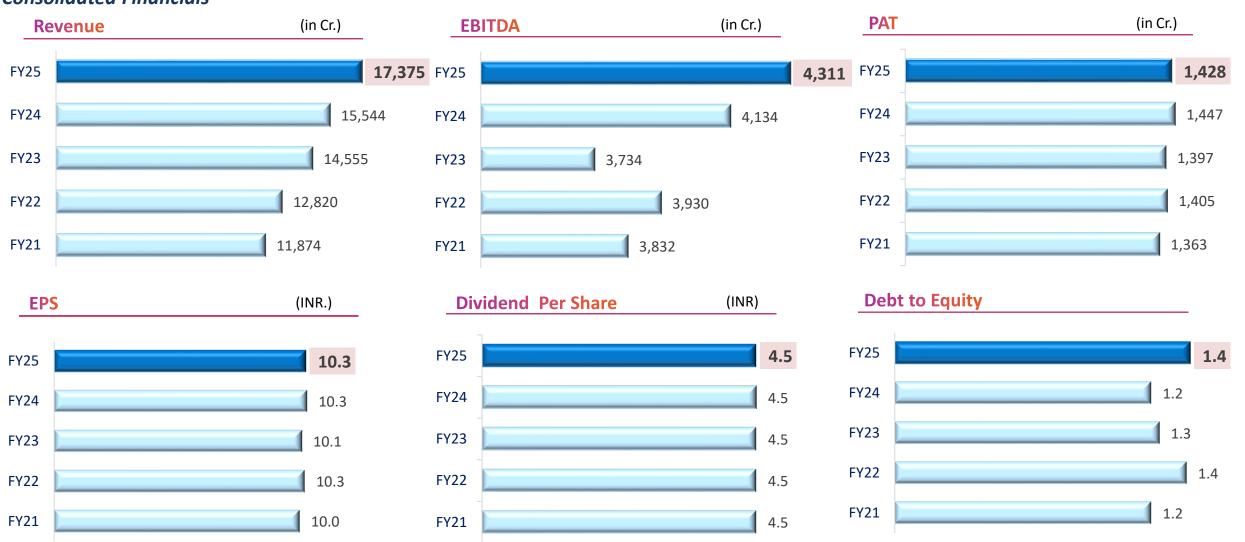
Total Capacity 1	,200 MW	Solar 600 MW		vvina buu ivivv i		Projected ~ Rs. 1,200 Cr Annual Revenue	
Projects	Type	Capacity (MW)	Location	Offtake Arrangement with	Status	Connectivity Status	Expected COD
Project-1 Solar	Solar	300	Rajasthan	CESC	PPA Signed	Secured	Q4FY26
Project-2	Solar	150		CESC	PPA Signed	Secured	Q3FY27
Hybrid	Wind	300	Madhya Pradesh			Secured	
Project-3 Hybrid	Solar	150	Rajasthan	NPCL	PPA Signed	Secured	Q4FY27
	Wind	300	Andhra Pradesh			Secured	





Annual Financial Performance

Consolidated Financials







Key Subsidiaries Financial Performance

	FY25			FY24		
	Revenue	EBITDA	PAT	Revenue	EBITDA	PAT
CESC Ltd (Consolidated)	17,375	4,311	1,428	15,544	4,134	1,447
CESC Standalone	9,765	2,622	800	8,729	2,381	775
Noida Power	2,777	345	171	2,478	332	169
Chandigarh Power#	127	3	0.5	-	-	-
Haldia Energy	2,114	794	284	2,000	787	254
Dhariwal Infrastructure	2,018	597	313	1,933	576	283
Crescent Power	214	87	49	208	112	80
Kota (DF)	1,077	32	(11)	1,021	26	(11)
Bharatpur (DF)	254	19	8	228	16	6
Bikaner (DF)	788	50	22	687	42	18
Malegaon (DF)	718	(135)	(149)	670	(83)	(95)

^{*}All Figures in Rs Crs. #Post takeover, i.e. Feb- Mar 25



CESC

High on ESG Commitment



Environment

- ✓ 0.89 tCO2eq/MWh GHG Intensity as compared to 0.94 tCO2eq/Mwh in FY 21-22
- √ 21 green buildings certified
- √ 100% fly ash utilization
- √ Achieved 100% Zero waste to landfill (waste reused/recycled)
- ✓ Maintained specific water consumption below the statutory limit of 3.5 cubic metres per MWh
- ✓ Achieved considerable progress around set targets on reducing specific water consumption to 2.11Kl/MWh against the industry benchmark of 2.5 Kl/MWh
- ✓ Zero liquid discharge in freshwater based power plants
- ✓ Platinum category Global Sustainability Award, 2023 for HEL
- ✓ On track to replace 100% of operational fleet by green technology such as Electric Vehicles



Social

- Received prize for <u>"Leadership in HR Excellence and Sustained Excellence"</u> at the 16th CII National HR Excellence Awards
- ✓ NPCL received Silver Award in <u>Education Category</u> under CSR Times Award 2024
- ✓ <u>>3,42,000</u> lives positively impacted through CSR activities
- Zero fatalities and high consequence injuries at workplace for the four consecutive year
- ✓ Integration of ESG in supply chain- ~30.58% Suppliers achieved Gold ratings
- √ >55% Procurement spent from local suppliers (state)
- ✓ 90% TAT (Turn-around time) adherence to consumer complaints for CESC Kolkata
- ✓ Women diversity in workforce is 7.8%
- ✓ Certified as <u>"Great Place to Work"</u> for 5th consecutive year



Governance

- ✓ Dedicated <u>Standalone ESG-specific policy commitments</u>
- √ 16+ patents registered for approval, 5 patents granted
- √ 50% of the Board Independent. 9% Women representation on the Board
- ✓ Significant advancements in improving our existing management systems against <u>anti-corruption and anti-bribery in line with the requirements of ISO 37001</u>
- ✓ Implementation of <u>ISO 27001 in all generation and</u> <u>distribution facilities</u> completed and corresponding certificate received
- <u>Cybersecurity assessment</u> has been completed across all generation and distribution facilities





Cautionary Statement

Statement in this "Investor Update" describing the Company's objectives, projections, estimates, expectations or predictions may be "forward looking statements" within the meaning of applicable securities law and regulations. Actual results could differ materially from those expressed or implied. Important factors that could make a difference to the Company's operations include demand supply conditions, finished goods prices, availability and prices of raw materials, changes in the government regulations, tax regimes, economic development within India and the countries within which the Company conducts business and other factors such as litigations and labour negotiations

Thank You

Company Details:

CESC Limited

Head Office: CESC House, Chowringhee Square, Kolkata - 700001

Investor Queries:

For any further information, please write to investor_relations@rpsg.in

