



DOC:SEC:180/2021-22/180 21 November, 2021

National Stock Exchange of India Limited Exchange Plaza, 5th Floor, Plot No. C/1, G- Block, Bandra – Kurla Complex, Bandra (East),

<u>Mumbai – 400 051</u> <u>SCRIP CODE: CESC</u> BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, **Mumbai – 400 001**

SCRIP CODE: 500084

Dear Sir/Madam,

Sub: Intimation of Investors' Presentation

In continuation to our earlier communication dated November 8, 2021, please find enclosed the copy of the presentation for your information and records. We are also uploading the same in the website of the Company at www.cesc.co.in

The above information is being submitted in compliance with the provisions of Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulation, 2015.

Kindly acknowledge receipt of the same.

Yours faithfully,

For CESC Limited

Jagdish Patra

Company Secretary & Compliance Officer

Encl:





CESC Limited

Powering India since 1899



November 2021





This presentation has been prepared by and is the sole responsibility of CESC Limited (the "Company"). By accessing this presentation, you are agreeing to be bound by the trailing restrictions.

This presentation does not constitute or form part of any offer or invitation or inducement to sell or issue, or any solicitation of any offer or recommendation to purchase or subscribe for, any securities of the Company, nor shall it or any part of it or the fact of its distribution form the basis of, or be relied on in connection with, any contract or commitment therefor. In particular, this presentation is not intended to be a prospectus or offer document under the applicable laws of any jurisdiction, including India. No representation or warranty, express or implied, is made as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of the information or opinions contained in this presentation. Such information and opinions are in all events not current after the date of this presentation. There is no obligation to update, modify or amend this communication or to otherwise notify the recipient if information, opinion, projection, forecast or estimate set forth herein, changes or subsequently becomes inaccurate.

Certain statements contained in this presentation that are not statements of historical fact constitute "forward-looking statements." You can generally identify forward-looking statements by terminology such as "aim", "anticipate", "believe", "continue", "could", "estimate", "expect", "intend", "may", "objective", "goal", "plan", "potential", "project", "pursue", "shall", "should", "will", "would", or other words or phrases of similar import. These forward-looking statements involve known and unknown risks, uncertainties, assumptions and other factors that may cause the Company's actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements or other projections. Important factors that could cause actual results, performance or achievements to differ materially include, among others: (a) our ability to successfully implement our strategy, (b) our growth and expansion plans, (c) changes in tariff and the traffic structure, (d) availability of fuel, (e) changes in regulatory norms applicable to the Company and its subsidiaries, (f) technological changes, (g) investment income, (h) cash flow projections, (i) our exposure to market risks and (j) other risks.

This presentation is for general information purposes only, without regard to any specific objectives, financial situations or informational needs of any particular person. The Company may alter, modify or otherwise change in any manner the content of this presentation, without obligation to notify any person of such change or changes.





Agenda: Power Distribution

- Indian Power Sector
- 2 Overview of CESC
- 3 Digitalization
- 4 Deregulation

- 5 Decarbonization
- 6 Decentralization
- 7 Why CESC?

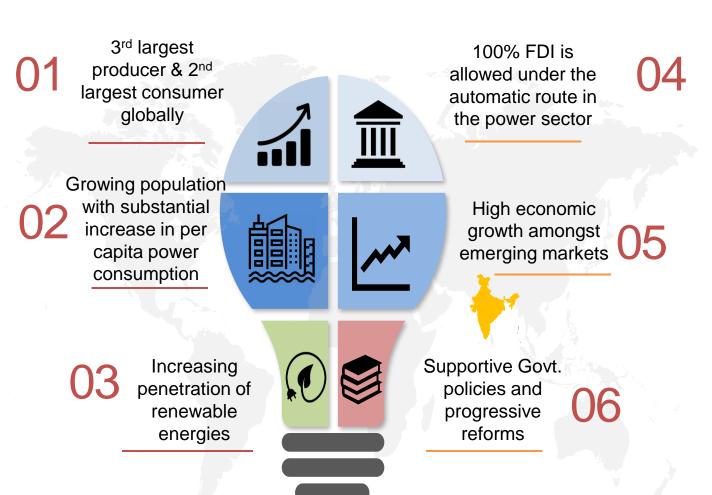








Indian power sector is one of the most promising market



Key Milestones

Power deficit to Power Surplus (85GW in 1997 -370GW 2020)

Electrification of 99.99% of the households of our country

2.5X Per capita consumption

growth: 465 kWh in 1997 to 1208 kWh in 2020

Total **FDI inflow** of **USD 15.4 bn** (till June 2021)





Growth drivers Electrifying the Future

Rural electrification

26 million newly electrified households added under Saubhagya

Growth in Infrastructure

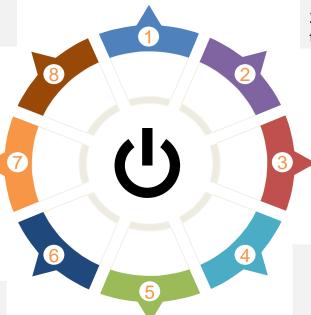
Rapid growth of public infrastructure with over **100** smart cities being developed

Electric Mobility

EV & EC to drive demand growth reaching **70 BUs & 72 BUs by 2030**

Peak Demand

growth @ 7 % CAGR from FY 18



Growing pie of Energy

Industry's share of consumption of energy to rise from 36% to 41% by 2040

Rapid urbanization

270 million people are expected to join urban population by 2040

Increase demand variation

High temperature variation leading to increased demand of electricity

Penetration of AC

Higher Air Conditioner
Penetration

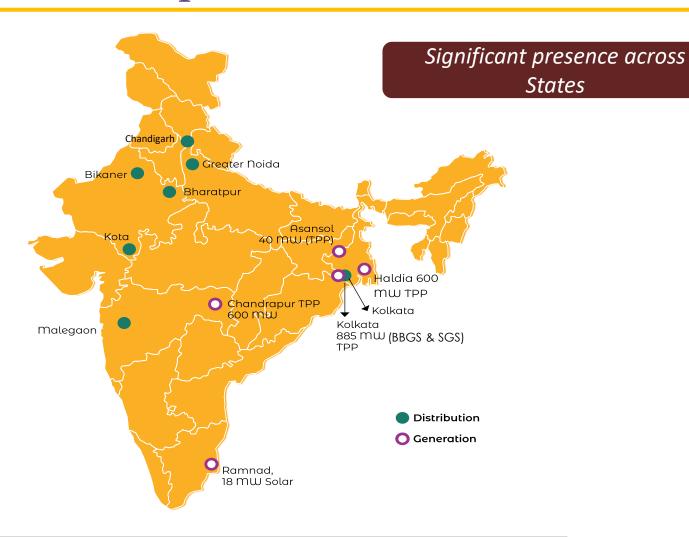
1,350 BUs by 2050







CESC's PAN-INDIA presence







Pan India distribution footprints

	Kolkata	Noida	Rajasthan (KOTA, Bharatpur, Bikaner)	Malegaon	Chandigarh*	Total [#]
Contract	Licensee Model	Licensee Model	Input based franchisee	Input based franchisee	Licensee Model	 -
Area	567 sq. km	335 sq. km	381 sq. km	57 sq. km	114 sq. km	1340 sq. km
Consumer Base	34 lakhs	1 lakhs	5 lakhs	1.1 lakhs	2.3 lakhs	41.1 lakhs
Peak Load	~2300 MW	~450 MW	500+ MW	~200 MW	~370 MW	~3450 MW

Presently serving more than <u>4 million Customers</u> while handling around <u>3.4 GW</u> power spanning across <u>1340 Sq. KM area</u>.

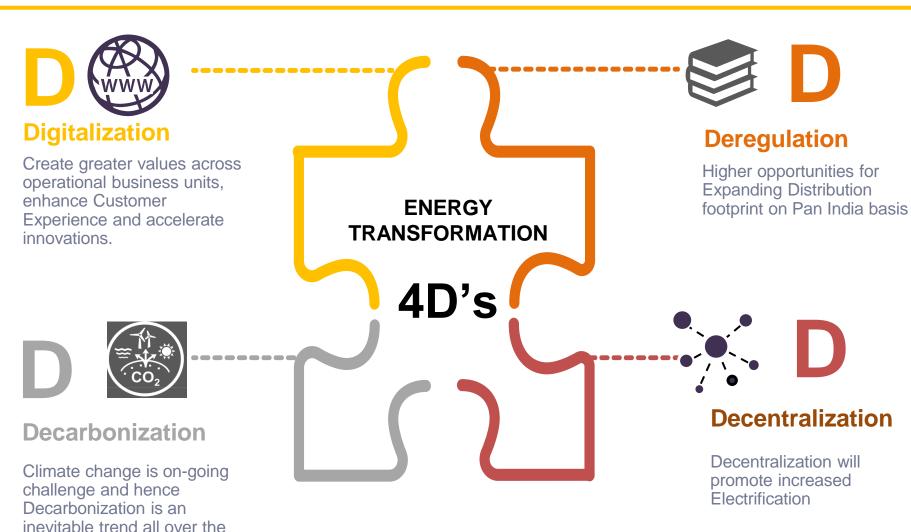
^{*}Emerged highest bidder to acquire 100% stake in Chandigarh Discom, acquisition not done yet. # excl. Chandigarh

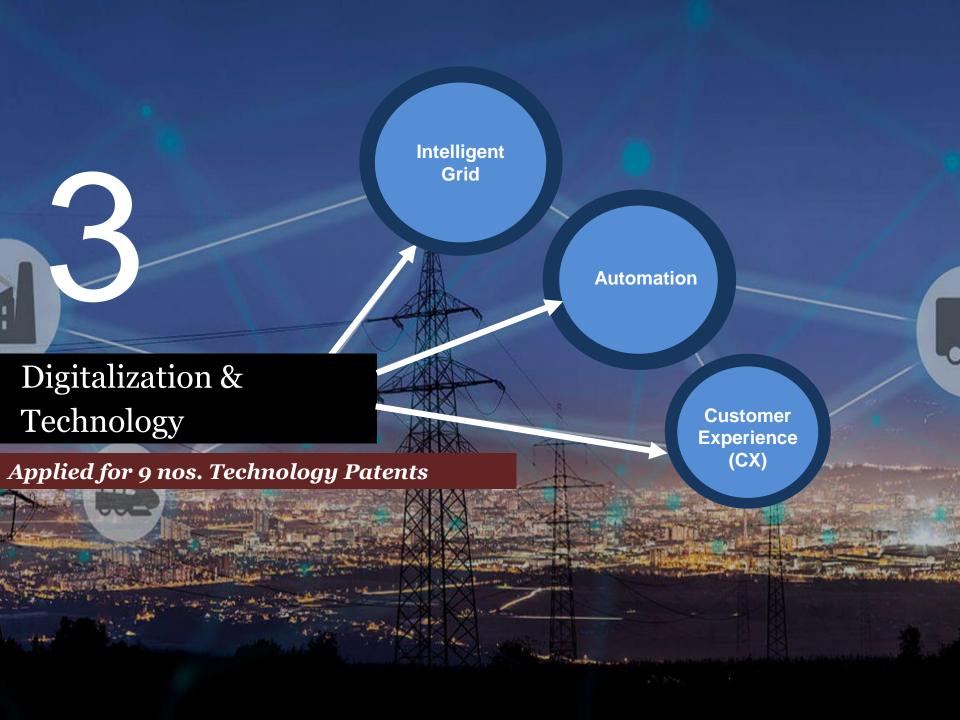


world



Four drivers re-shaping the energy landscape











Industry 4.0 adoption in Operations



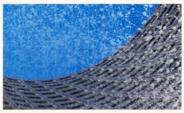
loT Sensors for Real-time monitoring of Grid



Harnessing the power of AR / VR / MR for faster response time







Cloud
adoption to
accelerate IT
modernization







State of the art IT integrated infrastructure







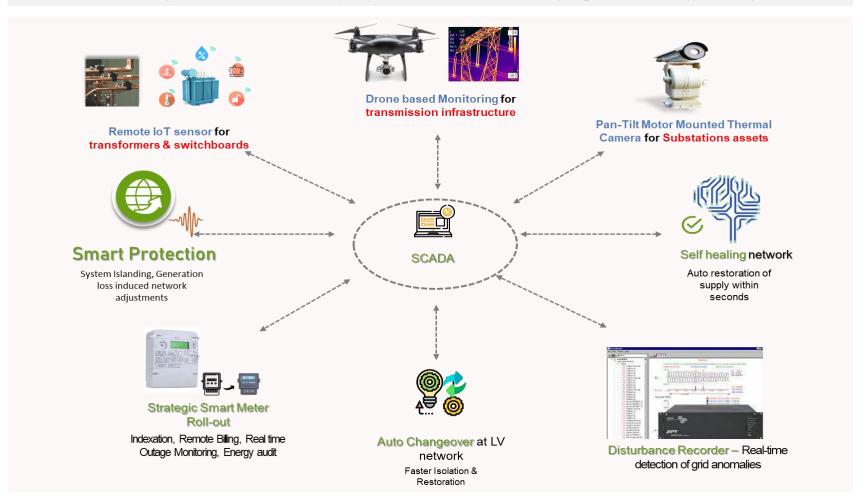






IoT Sensors: Preventive to Predictive Maintenance

Focusing on Zero Downtime for further enhancement of Operational Efficiency







Big Data Analytics & AI / ML

AI & ML



- Predictive Analytics on Asset Heath & Feeder failure
- Identification & Prioritization of LV Profile management

Cloud- Big Data Analytics



- Harnessing Smart Meter Data -Identification of Tariff Mismatch, Fixed Charge Recovery, Real time T&D loss profile
- Capex Planning

Immersive Technologies for Remote trouble shooting

Augmented & Virtual Reality



- Bringing assets into virtual platforms
- Bringing live asset data on mobility platforms

Mixed Reality



- Visualization of relay data and fault waveform through
- Smart glasses

Digital Twin



- Walk through Experience
- Real-time monitoring





Virtual Reality



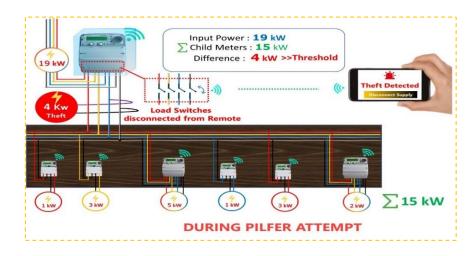
New Cossipore S/S- Walkthrough Experience





Smart Solutions for Sustainable Loss reduction

Smart Meter application : (ARSTPS) for Sustained T&D Loss Reduction



- 1 Real-time monitoring of Theft prone area
- Automated disconnection of Service in the event of hooking / direct supply
- Remote restoration of Supply once hooking / direct supply is removed

Anti-theft PB at Garden Reach



Co-axial Cable at Kamarhati

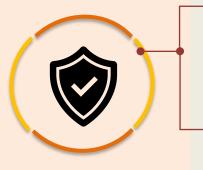






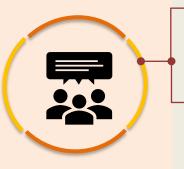
Cyber Security: Mitigating Critical Infrastructure Risk

Cyber security & strategy



- CII (Critical Information Infrastructure) identification, preparation and submission to NCIIPC for approval - Done
- CCMP (Cyber Crisis Management Plan) -preparation and submission to CERT-D/CERT-In – Done
- ICT/OT audit assessment Generation Done, Distribution In-progress
- SOPs in place to handle Pre, Post and during crisis situations

Business continuity plan



- Availability of DC & DR (Data Centre & Disaster Recovery) In progress
- Security Operation Centre (SOC) with 24x7 monitoring In progress
- Protection of website through Web Application Firewall (WAF)
- Best in Class E-mail System Protection







RPA: Bots for Automation of Manual Processes

"Intelligent process automation: The engine at the core of the next-generation operating model"



2 Complaint Handling (POC in-progress)

Emergency Depot – End to End Automation (future plan)

Workforce Automation (WFA): Automation of Field Force



Metering on the Go



Crew management App



Tab based Meter Reading

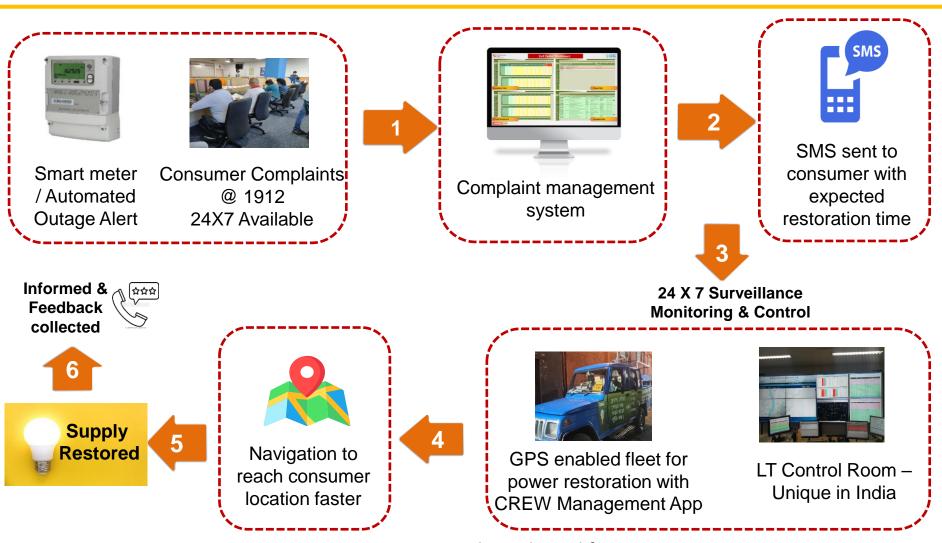


EHV Network
Disturbance Data in
Mobile App





Intelligent Outage management



LT Outage Restoration process through workforce Automation







Digital Customer Services

Digital Office



Plethora of Digital services at consumers' fingertips, from the comfort & safety of their homes & offices

CESC Mobile APP



One Stop Solution Online Payment, Supply Off & Billing complaint, AC Application

WhatsApp Bot



Provide superior Customer Experience & deliver services on the platform of our Customers' choice and daily use

24X7 Call Center



State-of-the-art IVRS, Auto Docketing & Grouping of complaints, supported by GIS & algorithm

Chatbot - Ebuddy



Leveraging AI/ ML techniques to address Customer queries without Human Interventions

Social Media (Sentiment Analysis)

FB, Twitter,
Instagram, Linkedin
Online Reputation
Management (ORM)
& Social Media
Listening for better
Customer Service

Multi-Channel Online payment

Almost all modes of Digital payment are available

Mobile Wallets



Bank transfer



Website & Mobile App



77%

Revenue Payment

Online

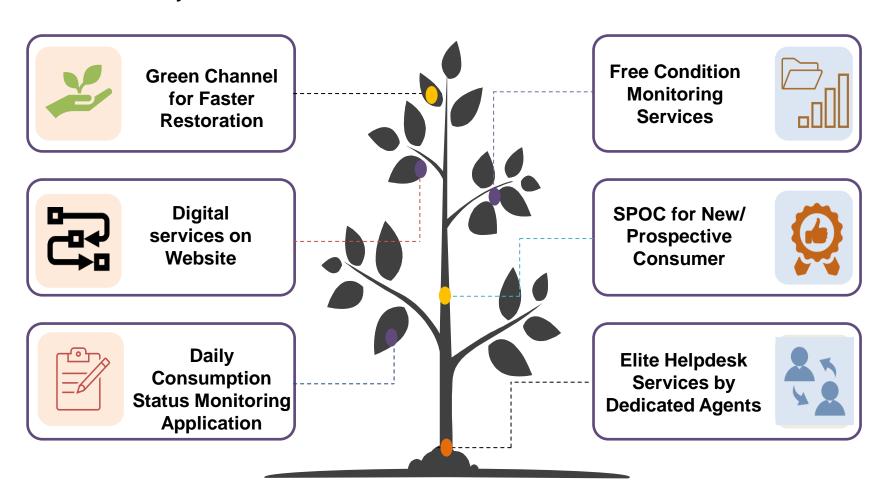
Enable our Valued Customers access our Digital Services on their fingertips





Value added Services for Premium Consumers

Key Account Managers (KAM) provides personalized value-added services for enhanced Customer Centricity - 12K Consumers









Opportunities to increase Distribution footprints

Power Procurement











Empowering Customers



One Nation : One Grid :
One Frequency
& One Price

Renewable Regulatior Increase in RPO FY 22 : 14.5%

Introduction of LC mechanism

Distribution
De-licensing
The Electricity
(Amendment) Bill,
2021

- Distribution Company from Licensee
- Sharing of Power from existing PPA
- Network Sharing Cross Subsidy -Universal service obligation fund

Electricity (Rights of Consumer) Rules 2020 Direction towards Smart Meter, GIS, Automation

National Electricity Policy 2021

Quality Power in Rural, 100% Smart Metering, Privatization of Discoms

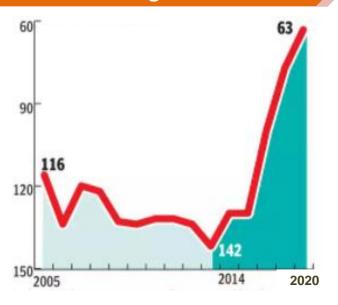
Revamped Distribution Sector Scheme: linking support to outcomes, enforce financial and operational discipline on DISCOMs, thereby limiting potential for political interference



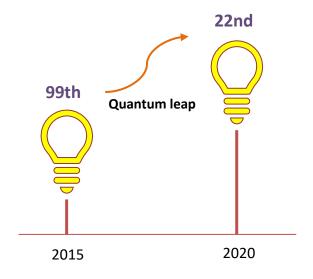


Ease of Doing Business (EODB)

Ease of doing business



Ease of getting Electricity





India jumped from **100**th in 2017 to **63**rd rank in 2020 in World Bank's EODB Ranking



Getting electricity rank improved with reduced time and cost taken to get a power connection in metro cities



CESC is in compliance with EODB directives

- Mandatory 100% Online application -Compliant since September 2017
- Online New Connection Aapplications (upto 150 KVA) processed online without C.E.I approval Compliant since September 2017





De-licensing Power Distribution – A Game Changer

License is no longer required to distribute electricity

2

Two or more
Distribution
Companies may
distribute
electricity in the
same area

3

Use its own distribution system or of another Distribution Company

4

Universal
service
obligation fund
to be created for
cross-subsidy

CESC betting on privatization of Power Distribution

- Larger In-organic growth opportunities
- Accessing potential circles based on

Market Attractiveness

- ✓ Consumer Mix
- ✓ Demand growth
- ✓ Competition Intensity
- ✓ CESC's Fitment
- State prioritization based on privatization history, tendency to hike tariff



Cost optimization

Sustainable loss reduction



01 0





04 03



Enhancing
Digital Customer
Experience (CX)

VAS for Premium Consumers by KAMs for increasing Customer Centricity

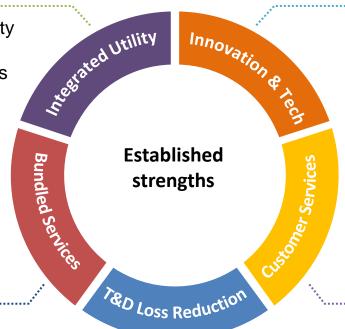




CESC uniquely placed to exploit De-licensing opportunities for Inorganic Growth

A fully integrated Power utility with rich experience as a Licensee and managing DFs

Added Non-Tariff Revenue Stream from BTM and other bundled services (EV charging, energy audit)



Cutting-edge disruptive
Technologies & Automation
for delivering higher
Operational Efficiency at
Lower Cost to Serve

Competence to provide Worldclass Customer Experiences at optimized cost aided by Digitalization & Technology

Leveraging innovative technologies for Sustained Loss Reduction in various terrains

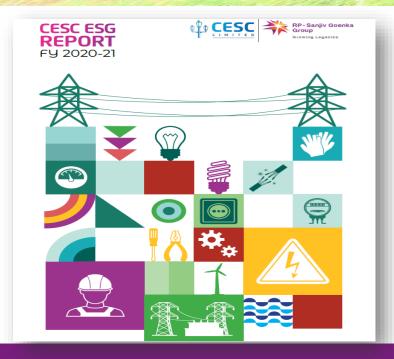






Sustainability our Core Value

CESC has embarked on **#LiveFreeBreatheFree** journey, to effectively contribute in creating a positive societal impact by reinforcing its commitment towards realization of Sustainability as one of its core values in serving Humanity, through use of clean, affordable and safe Electric Energy





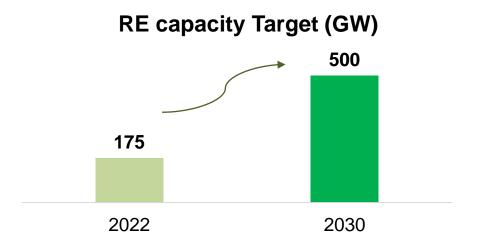
ESG rating upgraded by MSCI from B to BB in Jan'21





Increasing RE penetration

Adoption of Renewables have been considered as one the key strategies to control Greenhouse gas emissions



- As of August 2021, India had 100.68
 GW of renewable energy capacity, which accounts for 25.2% of the overall installed power capacity.
- The nation is aiming to achieve ~450
 GW of installed renewable energy capacity by 2030, of which 280 GW (over 60%) is anticipated from solar.

CESC procuring Renewable power through Power Exchange on Green Term Ahead Market (GTAM)

Recently launched "Green Day Ahead Market (GDAM)" to enable Gencos & Discoms to buy or sell RE thru. open access.







Battery Energy Storage System (BESS)

Need for BESS

Essential for RE integration Peak demand flattening

Enhancing flexibility of the system

Decentralised solution during grid outage

BESS: Rating 315 kWh, Max. Pwr: 125 KVA



East Calcutta Substation (near Kakurgachi)

Deliverables

- Deferrals of CAPEX for meeting localized load growth.
- 2 Potential of optimizing peak power cost.
- Voltage & Frequency level regulations, managing Solar intermittency etc.

Future Plans: Grid Scale Storage



Storage is poised to play a pivotal role for Discoms in near future





Electric Vehicle (EV): Reducing Carbon footprint



Creation of EV Charging
Infrastructure: Public Charging
stations**



Subscribing to technology driven electric bike rental platform*** for in-house mobility



Procurement of **EV** for in-house usage



Need of the hour: Changes in building rules to ensure Parking space with adequate EV Charging facility

CESC plans EV adoption for ops

To Begin With E-Scooters

Subhro. Niyogi @timesgroup.com

Kolkata: CESC officials and supervisors will gradually shift to electric vehicles (EV) as part of the company's efforts to transform into an environment-friendly entity.

The company has tied up with an e-bike rental aggregator for a pilot project, under which two two-wheelers will be used by officials at its Princep Street office. Thereafter, two bikes each will be made available to officials at CESC offices in Bhowaniporeand Park Circus.

re and Park Circus.

The power utility had earlier taken two e-cars from Mahindra & Mahindra for in-house use. "We have been contemplating how to prime the system for EVs. The cost of operation of conventional fuel vehicles is very high compared to electric vehicles that don't pollute. Since we use many cars, two-wheelers and three wheelers, we are looking at how to shift the fleet to EVs," said CESC



CESC MD (distribution) Debasish Banerjee with an e-scooter

MD (distribution) Debasish Banerjee. The company plans to encourage vendors who supply cars to the company to shift to EVs.

CESC had set up three

EV charging stations at AJC
Bose Road-Beckbagan, Park
Circus and Dhakurla and
handed them over to the
KMC. It has built required
infrastructure at West Bengal Transport Corporation
(WBTC) garages for charging their e-bus fleet. While
the latter is used regularly,
there are not many takers
yet for the former charging
stations. "As CESC uses more EVs, we hope it will gain
visibility." Banerjee added.

Embracing an Electric Vehicle Ecosystem: Zero tailpipe emissions





Electric Cooking: Reducing Carbon footprint













Street Food Festival in collaboration with BCC&I





CESC – Green Buildings



RPSG House – To be certified as "LEED Platinum" under NC Category in 2020



Chakmir Substation (CESC Ltd) – First Substation to be certified as "IGBC Platinum" under O&M Category in Jan 2018



HEL Admin Building - Certified "IGBC Platinum" green building under O&M category in Jan 2018



CESC House -First Heritage Building to be certified as "LEED Platinum" under v4.1 Dynamic Arc Platform in Nov 2020



NPCL Customer Care Office – Certified as "LEED Gold Green Building" under NC Category in Aug 2018



NPCL Corporate Office – Certified as "LEED Gold Green Building" under NC Category in Aug 2018.







Blockchain & Microgrid

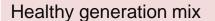


Demand Side Management solutions and Peer to Peer (P2P) energy transfer, leveraging Blockchain technology in association with IIM Ahmedabad.



Empowers the Discoms to operate as DSO (Distribution System Operator) / Aggregator

CESC is working on developing a *Microgrid* (along with Floating Solar & Battery) at Chakmir 132/33 kV S/S



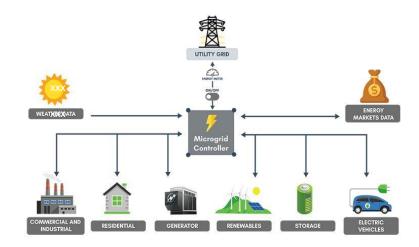
Planned islanding and synchronization

Better Voltage Control

Enabling Peak Shaving

Blackout detection and black start

Intelligent dispatch using Battery









34th Annual Chapter on Quality Concept, CCQC 2021 Organised by QCFI, Kolkata Chapter CII -IQ 9th Excellence
Practice Competition
2021
Gold award in "Power"
sector in the category
"Business
Transformation
Initiatives"

"A K DASGUPTA
Memorial Trophy" for
Organisational
Excellence at the
Global Summit on
Total Quality
Management 2021

CII Supply Chain &
Logistics Excellence
(SCALE) Award 2020
organized by CII and
won by Materials
division in the category
"Energy-Power"

Special award for
"Sustainability in the
Supply Chain in the
post-Amphan
scenario" from CII
and won by Materials
division

ASSOCHAM
Innovators' Excellence
Awards 2020 organized
by ASSOCHAM and won
by LCC in the category "
Innovation in Services
Sector"





CESC is an excellent opportunity to Invest: Leading player to dominate Distribution Business

- 1 Proven track-record of profitable operations and domain expertise
- Responsible business long standing relationship with stakeholders (Investors, Regulators, Customers, Employees, Value chain partners)
- Strong core competency to grow and leverage competencies across emerging business segments
- 4 Embedded value creation through Digital interventions and service offerings
- Strong regulatory compliance, process oriented (ESG reporting, ISO certified) and coherent safety policies
- A sustainable platform to participate in upcoming Discom privatisation opportunities



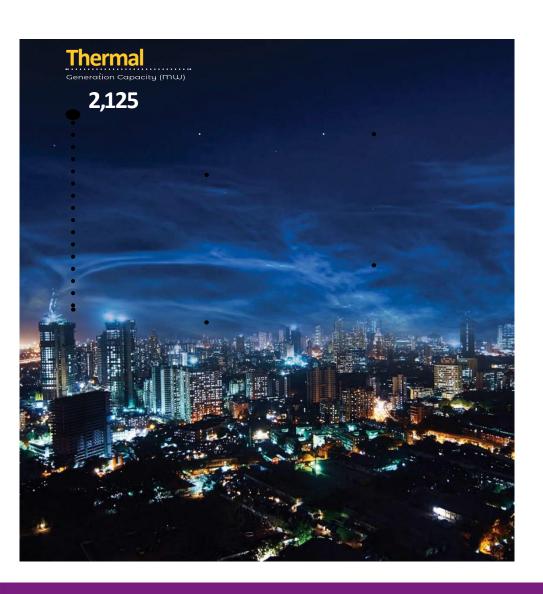


Video (abridged version): Journey of CESC



CESC Thermal Generation Assets









Expectation vs Positioning



Role of Thermal

- Be environmentally responsible
- Improve on efficiency
- Accommodate intermittent RE
- Primary source for Grid Stability
- Continue catering to Base Load
- Sustainable source of power supply

CESC Fitment

- Legacy of streamlined process
- Best-in-class assets of the Country
- Social & Environmental inclusion
- Plants with built in ZLD
- Commitment for adopting emission abatement technologies
- Proven experience of responding to Grid intermittency - SGS



Enablers for Thermal Generation





Continue to be the mainstream Flexible Asset stream for the country due to limited Hydro



Aged inefficient Thermals to retire leaving space for efficient assets to play major role



Additional incentive for Flexibilisation & Ancillary Services



Remain the mainstay energy contributor for the country



COP26 – India posed to become carbon neutral by 2070 & <u>not</u> 2050



Power Generation





Plant	Capacity	Offtake Arrangement	Fuel Security	
BBGS	750 MW	Integrated generation for	CIL LinkageCoal MineE-auction	
SGS	135 MW	Kolkata Distribution	CIL Linkage	
Crescent Power	40 MW	Short Term Supply - Competitive	• Coal Washery Rejects	
Haldia	600 MW	100% Long term PPA - Kolkata Area	CIL LinkageE-auction	
Dhariwal	600 MW	 100 MW Long term PPA to TANGEDCO 170 MW Long term PPA to NPCL 185 MW Short Term PPA to Mahagenco (Case IV) 	CIL LinkageE-auctionCase IV allocation	
Total	2125 MW			



Power Generation





Budge Budge- BBGS (3x250MW)

Southern-SGS (2x67.5MW)

Stations

Budge Budge- BBGS (3x250MW) Southern- SGS (2x67.5MW) Cumulative Capacity 885MW Assured Post Tax
Equity Return
15.5% on
Normative Equity

BBGS ranked among top thermal stations in terms of PLF BBGS - Best among TPPs commissioned before 2008 in India BBGS awarded Outstanding in water conservation & ZLD

Fuel security with captive coal block, coal linkages & E-auction

100% utilization of ash in an environment friendly manner Exports of surplus capacity via exchange or through bilateral contracts

Operational
Parameters create
National
Benchmark



Power Generation



600 MW Haldia Thermal Power Project



- Generating Station: 2x300 MW
 Thermal Power Plant
- Entire capacity to CESC (Kolkata) -PPA approved by WBERC
- Assured Post Tax Equity Return
 15.5% on Normative Equity
- · Fuel Supply Agreement with MCL
- PLF: 80.4% (FY21),
- Sale to licensed area: 3895 MUs (FY21)

600 MW Chandrapur Thermal Power Project



- First Independent Power Plant of CESC
- Generating Station: 2x300 MW in Chandrapur, near Nagpur
- **PLF** 80.5% (FY21)
- Fuel Supply Agreement with SECL& WCL

Crescent Power



- Generating Station: 40
 MW AFBC based power plant
- Power sold to the grid
- Commissioned a 18 MW Solar PV power Project in Tamil Nadu under the Solar Power Policy of the State
- Key Metrics: FY'21
 Generation: 346
 MU, PLF: 98%

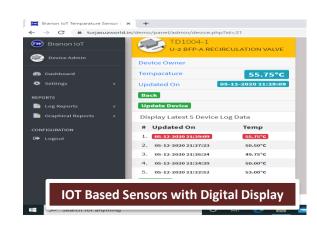


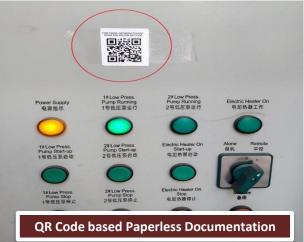
Build Sustainability through Technology Adoption

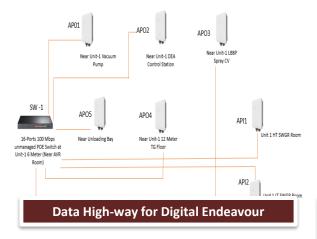












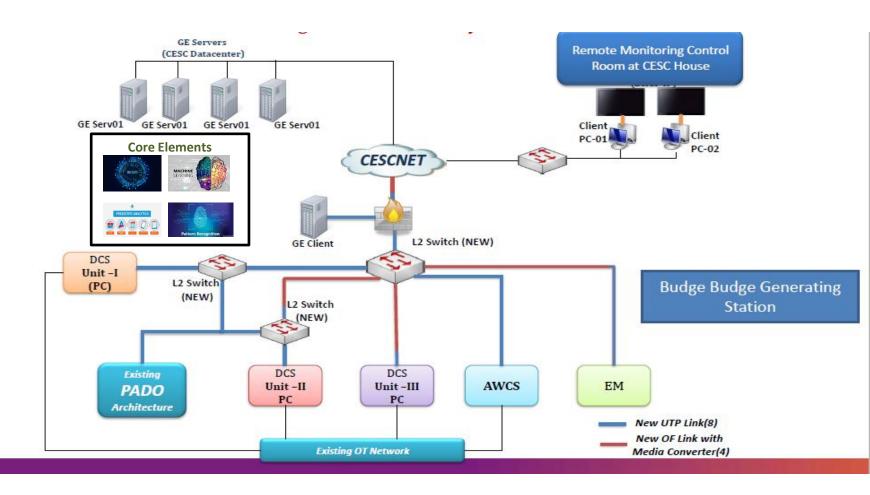


Pipe inspection with Robotic Car - Home Made



Remote Monitoring Solution







Engineering Marvel – A legacy over Decades







Clean Development Mechanism Project







BBGS is the Globally FIRST Thermal Power plant to register this project with UNFCCC as CDM project in 2013

Introduction of All Volatile
Treatment Achieving ZERO
Blowdown from Boiler &
Reduction of Boiler
Efficiency Loss

Furnace Draft Logic

Modification

Reduction of Throttle loss of IGV in ID Fan







ESG - Steady Progress through Green Interventions

Leadership in Green Buildings

CESC facilities and infrastructure follow green building principles to become environmentally responsible and resource efficient throughout the building lifecycle and at the same time ensure processes and materials used should not have any negative impact on human health

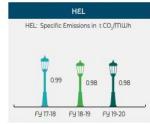




2021 USGBC Leadership Award for the South East Asia region for CESC HOUSE

1.27 million sq. ft of Green Building certified spaces



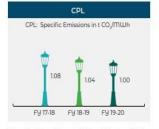


FY 18-19

FY 19-20



FY 18-19



*Data for CO₂ emissions in CEA website is available up to FY 2019-20

Water and Effluents

CESC maintains specific water consumption levels well below MoEF&CC benchmark of 3.5 KL/MWh.



Water Conservation Approach

- · Minimize wastage of water
- · Reduce, Reuse and Recycle of water
- · Rainwater harvesting

Waste

100% fly ash utilization is achieved Bricks/Blocks or at all generation Tiles stations: Pozzolana cement The Illustration ■ Reclamation of showcases various low land products the fly ash Part Replacement generated from our of Concrete units are utilized to Others (Mine Back manufacture or filling) replace"



Built Sustainability through Bio-Diversity







INCLUSIVE GROWTH







ESG - Focus on Employee and Community Welfare



CESC-'An Employer of Choice'







The annual survey conducted by GPTW is based on five major dimensions:



Credibility

CESC Results



Support,

Collaboration.







Equity, Impartiality, Justice

Respect Personal Job, Team, Corporate

Camaraderie Intimacy, Hospitality, Community

Junior Management Staff)

Building a Safety Culture

CESC creates safety awareness amongst its employees. All categories of employees including the management take a safety oath on the Central Safety Day;



Striving for 'Zero Incidents' Workplace

All generation stations are ISO 45001 certified, which ensure zero tolerance and no negligence of potential safety incidents.

Strengthening our Communities

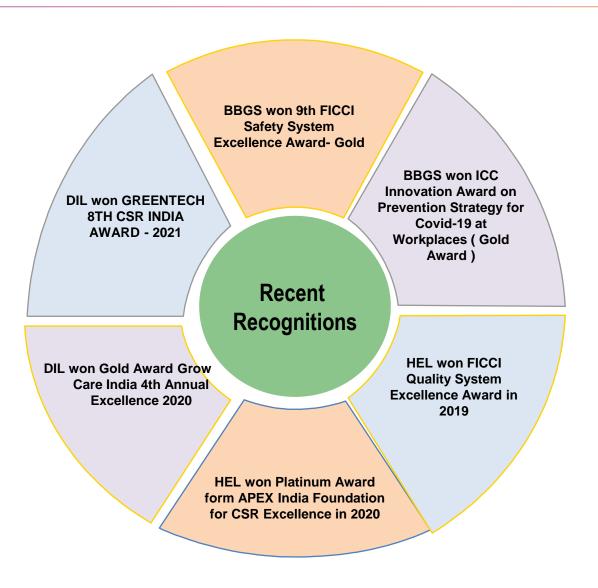
CESC believes that strong communities are the underpinning of a successful and responsible business. CESC upholds its brand equity, builds trust and harmonizes its relationship with the communities in which it operates by listening to their voices, responding to their needs and actively participating through engagements that are designed to facilitate the provision of these needs. The interventions are based on 5 thematic areas:

- Theme 1: Education and Child Protection: Projects - Roshni, Hamari Awaz and School build
- Theme 2: Health: Projects Suswasthya and upgradation of public health facilities
- Theme 3: Environment: Projects City Beautification 'Fountain of Joy'
- Theme 4: Access to Clean Drinking Water, Sanitation and Hygiene: Projects - Nirmal Sankalp, Nirmal Abhiyan and Nirmal Kolkata
- Theme 5: Skill Development: Projects -Saksham, Prayas and Udaan



Awards & Recognitions







Financial Performance of key subsidiaries



Rs. crore Rs. crore

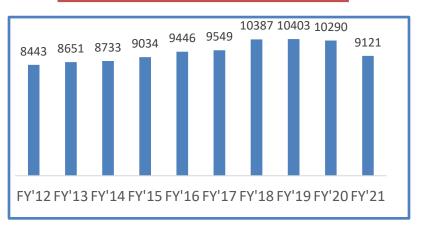
	Revenue FY`20-21	PAT FY`20-21	Revenue FY`19-20	PAT FY`19-20	PAT HY 1 -FY`22	PAT HY 1 -FY`21
CESC Ltd (Consolidated)	11874	1363	11217	1306	620	596
CESC Ltd (Standalone)	7101	814	7982	918	373	362
Haldia Energy Ltd	2192	361	2289	318	190	195
Dhariwal Infrastructure Ltd	1504	106	1320	(10)	59	47
Crescent Power Ltd & Renewables	254	22	274	26	15	18
Noida Power	1721	101	1742	140	52	47
Kota/Bharatpur/Bika ner	1494	(15)	1631	(38)	(21)	(32)
Malegaon	451	(23)	23	(20)	(29)	(40)



Standalone Performance

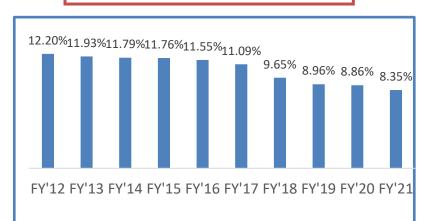


Sales (MU)

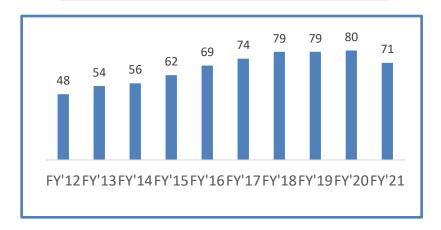


Including power export

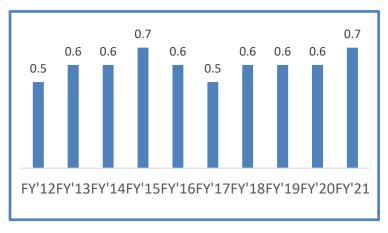
Distribution Loss (%)



Revenue (Rs. bn)



Debt Equity Ratio



Financial nos. from FY'16 compiled under IND AS



Consolidated Performance

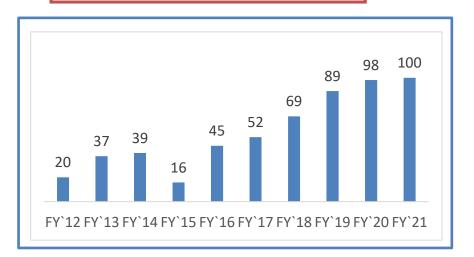


Revenue (Rs bn)

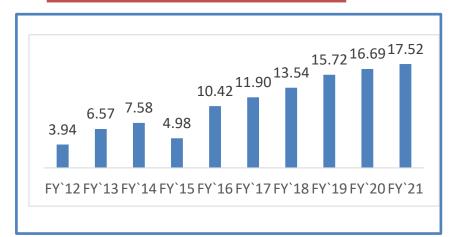


Demerger of non-power business effective Oct'2017

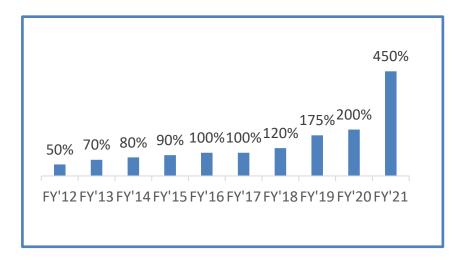
EPS (Rs.)



PBT (Rs bn)



Dividend History







Thank You!