



**RP-Sanjiv Goenka
Group**

Growing Legacies

CESC Limited

Investor Update –Q4 FY`19

Standalone Performance – Q4 FY 2018-19

Components	Q4 FY`19	Q4 FY`18	% Change
Generation (MU)	1493	1506	(1%)
Total Sales (MU)	2291	2393	(4.2%)
Gross Revenue (Rs Cr.)	1734	1852	(6.3)
EBIDTA (Rs Cr.)	605	584	3.6%
PAT (Rs Cr.)	309	283	9.2%

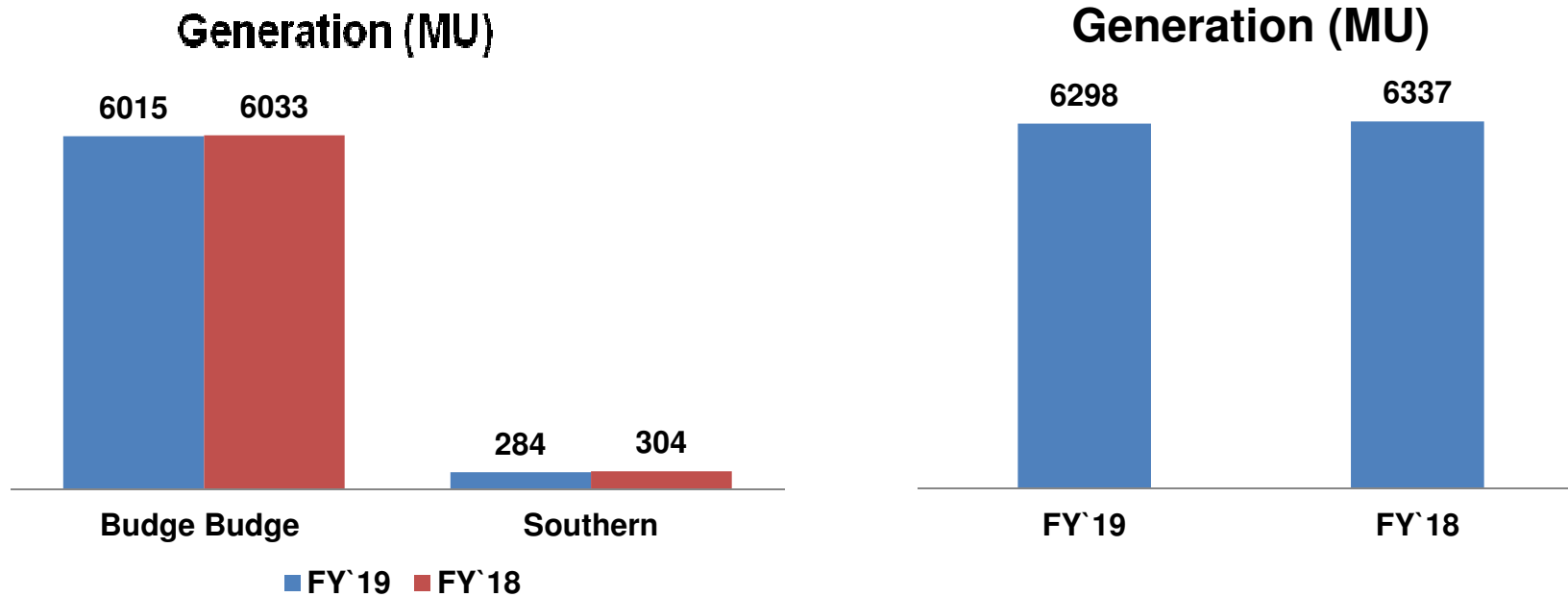
Power Exports stood at 299 MU during Q4 FY19

Performance Summary – FY 2018-19

Components	FY`19	FY`18	% Change
Generation (MU)	6298	6337	-
Total Sales (MU)	10,390	10,350	-
Gross Revenue (Rs Cr.)	7919	7954	-
EBIDTA (Rs Cr.)	2093	2012	4%
PAT (Rs Cr.)	937	861	8.8%

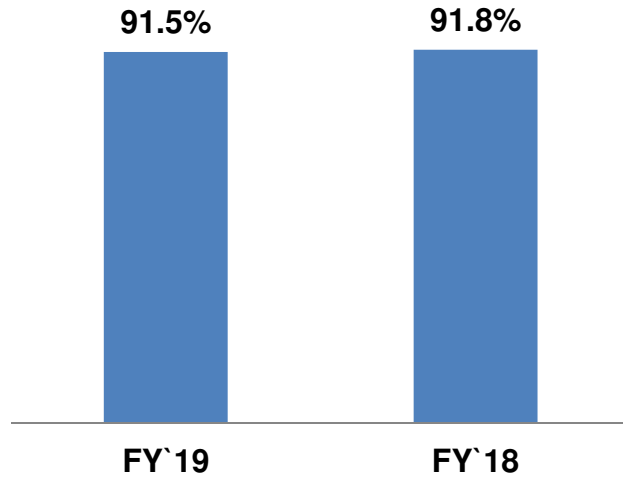
Power Exports stood at 684 MU during 2018-19

Plant wise Generation – FY 2018-19



Plant load factor (PLF) – FY 2018-19

PLF (%) – BBGS

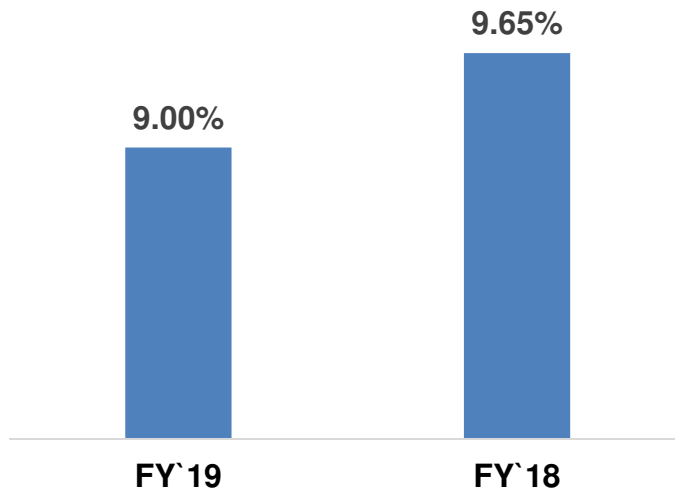


Plant wise PLF is given below

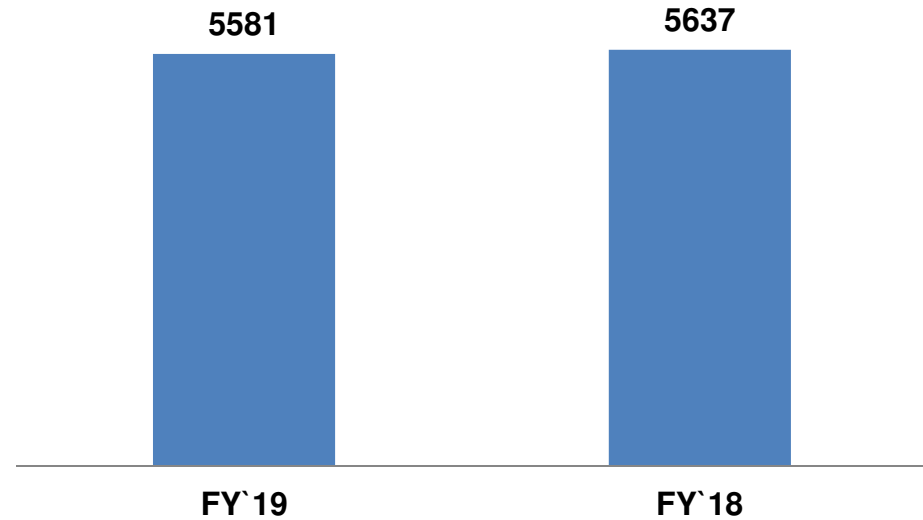
PLF %	FY`18-19	FY`17-18
Budge Budge	91.5%	91.8%
Southern	24.0%	25.7%

T&D Loss & Power Purchase – FY 2018-19

T&D Loss (Provisional)



Power Purchase (MU)



Status of new Power Projects

	Capacity	Units Sold (MU)		PLF (%)	
		FY`19	FY`18	FY`19	FY`18
Haldia TPP	600 MW	4240	4147	87.80%	86.11%
Chandrapur TPP	600 MW	2956	2199	61.43%	45.53%

❑ Haldia Power Project (300x2 MW TPP in Haldia, West Bengal)

- ❑ Haldia TPP maintained a strong PLF backed by rising demand from CESC
- ❑ Haldia Energy Limited (HEL) was awarded the Platinum (first) prize in the 7th FICCI Quality Systems Excellence Awards for Industry 2019 in the Large Size Category in the Power Sector

❑ Dhariwal Infrastructure Ltd (300x2 MW TPP in Chandrapur, Maharashtra)

- ❑ Unit- 1- With various short term PPAs, the unit 1 of Chandrapur TPP was able to achieve a PLF of 42.57%
- ❑ Unit-2- Fully tied up under Long term PPA with NPCL (187 MW) and TANGEDCO (100 MW)
- ❑ Chandrapur TPP was able to achieve a PAF of 91.94% during FY`19

Key Financial Performance- FY`18-19

	Revenue (Rs. Crs)	EBIDTA (Rs. Crs)	PAT (Rs. Crs)
CESC Ltd (Consolidated)	10868	3660	1198
Haldia Energy Ltd	2293	969	324
Dhariwal Infrastructure Ltd	1181	366	(93)
Crescent Power Ltd & Renewables	310	208	54
Noida Power	1546	289	140
Kota/Bharatpur/Bikaner	1477	(23)	(60)

Thank You

Cautionary Statement

Statement in this “ Management Discussion and Analysis” describing the company’s objectives, projections, estimates, expectations or predictions may be “ forward looking statements” within the meaning of applicable securities law and regulations. Actual results could differ materially from those expressed or implied. Important factors that could make a difference to the company’s operations include demand supply conditions, finished goods prices, availability and prices of raw materials, changes in the government regulations, tax regimes, economic development within India and the countries within which the company conducts business and other factors such as litigations and labour negotiations.