



**RP - Sanjiv Goenka
Group**

Growing Legacies

CESC Limited

Investor Update –Q3 FY`20

Standalone Performance – 9M FY 2019-20

Components	9M- FY`20	9M- FY`19	% Change
Generation (MU)	4655	4804	(3%)
Power Purchase (MU)	4698	4538	4%
Sales (MU)	8098	7735	5%
Gross Revenue (Rs Cr.)	6350	6185	3%
EBIDTA (Rs Cr.)	1510	1488	1.5%
PAT (Rs Cr.)	668	628	6%

An interim dividend of Rs. 20 per share has been declared for FY 2019-20

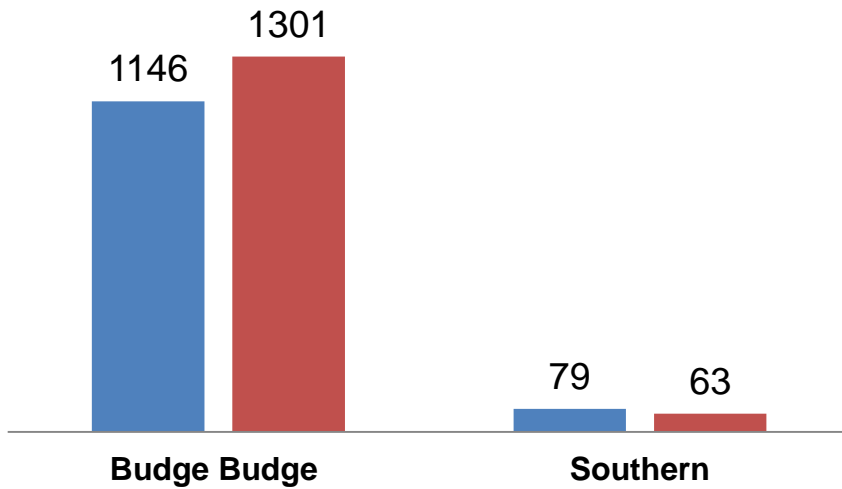
Standalone Performance – Q3 FY 2019-20

Components	Q3 FY`20	Q3 FY`19	% Change
Generation (MU)	1224	1364	(10%)
Power Purchase (MU)	1267	1327	(4.5%)
Sales (MU)	2119	2113	-
Gross Revenue (Rs Cr.)	1677	1752	(4%)
EBIDTA (Rs Cr.)	442	447	-
PAT (Rs Cr.)	176	173	2%

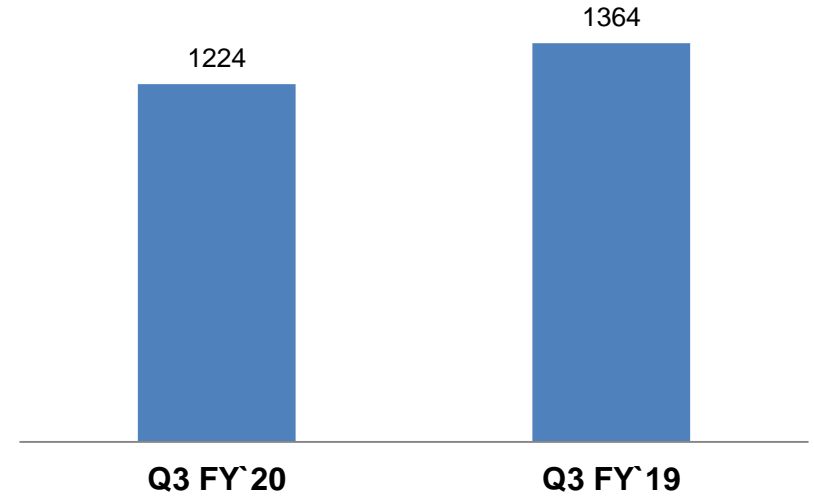
Plant wise Generation – Q3 FY 2019-20

Generation (MU)

■ Q3 FY`20 ■ Q3 FY`19



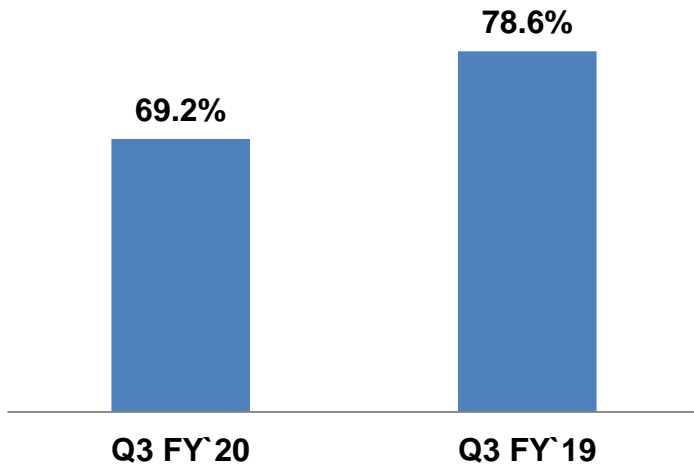
Generation (MU)



Plant load factor (PLF) – Q3 FY 2019-20

Plant wise PLF is given below

PLF (%) – BBGS



PLF %	Q3 FY`20	Q3 FY`19
Budge Budge	69.2%	78.6%
Southern	26.3%	21.1%

Budge Budge PLF -YTD DEC'19 – 87.4%

Status of new Power Projects

	Capacity	Units Sold (MU)		PLF (%)	
		Q3 FY`20	Q3 FY`19	Q3 FY`20	Q3 FY`19
Haldia TPP	600 MW	1073	1074	87.37%	88.16%
Chandrapur TPP	600 MW	814	885	66.97%	72.85%

❑ Haldia Energy Ltd. (2x300 MW TPP in Haldia, West Bengal)

- ❑ Haldia TPP maintained a strong PLF backed by rising demand from CESC

❑ Dhariwal Infrastructure Ltd. (2x300 MW TPP in Chandrapur, Maharashtra)

- ❑ Unit-2-Fully tied up under Long term PPA with NPCL (170 MW) and TANGEDCO (100 MW)
- ❑ Signed a PPA with MSPGCL under Case 4, for supply of 185 MW starting from 1st Nov 2019 till 31st Mar 2020, extendable upto 31st Oct 2020 subject to a clarification from MERC. The Company expects a favorable clarification from MERC
- ❑ Efforts are being made to enter into Long/ Medium term PPA from Unit-1

Key Financial Performance- 9M FY`19-20

	9M FY`20 Revenue (Rs. Crs)	9M FY`20 PAT (Rs. Crs)	9M FY`19 Revenue (Rs. Crs)	9M FY`19 PAT (Rs. Crs)
CESC Ltd (Consolidated)	8683	860	8451	779
Haldia Energy Ltd	1771	250	1776	265
Dhariwal Infrastructure Ltd	937	(64)	876	(121)
Crescent Power & Surya Vidyut	181	2	221	30
Noida Power	1354	121	1192	91
Kota/Bharatpur/Bikaner	1233	(29)	1188	(38)

Thank You

Cautionary Statement

Statement in this “ Management Discussion and Analysis” describing the company’s objectives, projections, estimates, expectations or predictions may be “ forward looking statements” within the meaning of applicable securities law and regulations. Actual results could differ materially from those expressed or implied. Important factors that could make a difference to the company’s operations include demand supply conditions, finished goods prices, availability and prices of raw materials, changes in the government regulations, tax regimes, economic development within India and the countries within which the company conducts business and other factors such as litigations and labour negotiations.