



**RP - Sanjiv Goenka
Group**

Growing Legacies

CESC Limited

Investor Update –Q4 FY 20

Performance Summary – FY 2019-20

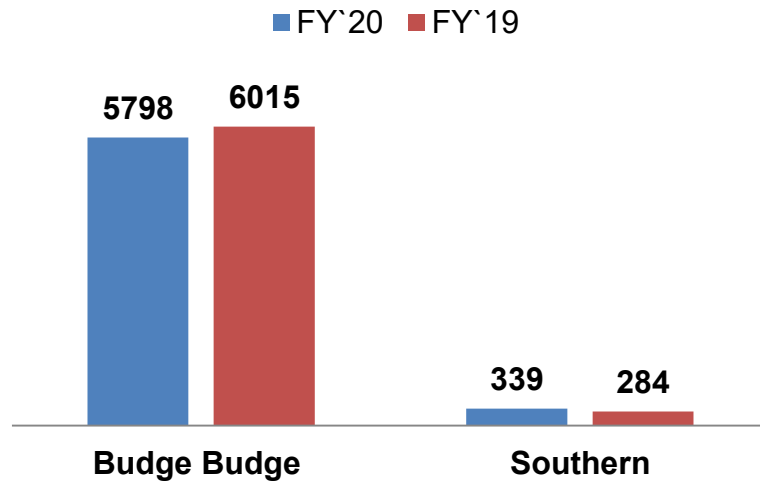
Components	FY 20	FY 19	% Change
Generation (MU)	6137	6298	(2.5%)
Own Consumer Sale (MU)	9991	9706	3%
Total Sales (MU)	10,282	10,390	-
Gross Revenue (Rs Cr.)	7982	7919	-
EBIDTA (Rs Cr.)	2105	2093	-
PAT (Rs Cr.)	918	937	(2%)

Standalone Performance – Q4 FY 2019-20

Components	Q4 FY`20	Q4 FY`19	% Change
Generation (MU)	1483	1494	(1%)
Own Consumer Sale (MU)	1857	1992	(7%)
Total Sales (MU)	2107	2291	(8%)
Gross Revenue (Rs Cr.)	1632	1734	(6%)
EBIDTA (Rs Cr.)	595	605	1.7%
PAT (Rs Cr.)	250	309	(19%)

Plant wise Generation – FY 2019-20

Generation (MU)

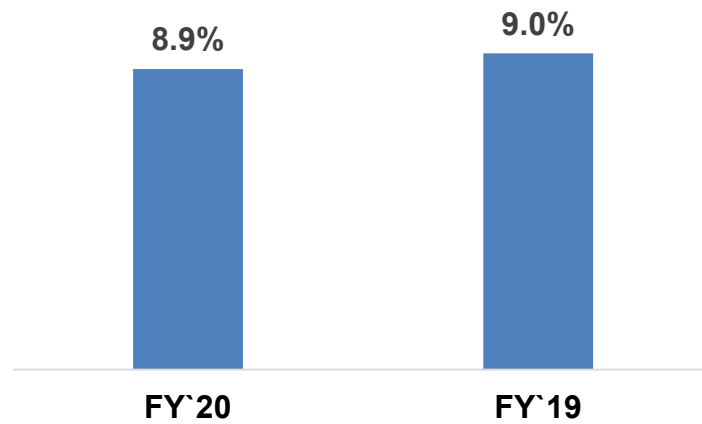


Plant wise PLF

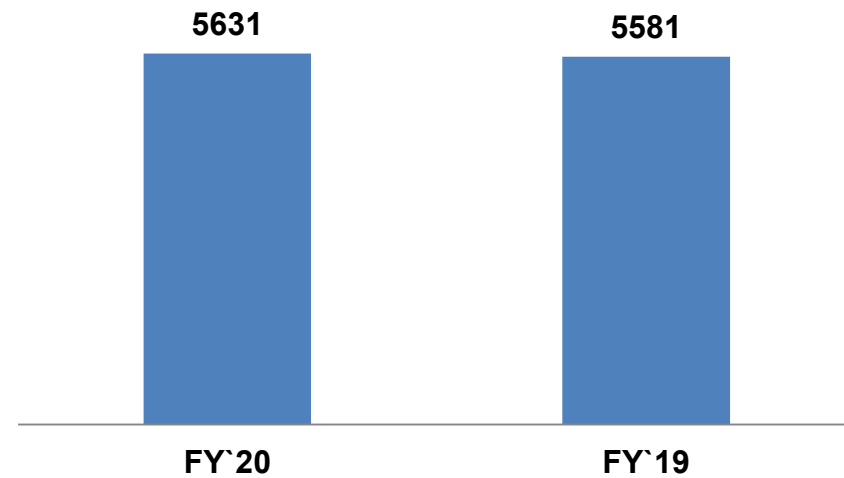
PLF %	FY`19-20	FY`18-19
Budge Budge	88.0%	91.5%
Southern	28.6%	24.0%

T&D Loss & Power Purchase – FY 2019-20

T&D Loss (Provisional)



Power Purchase (MU)



Status of new Power Projects

	Capacity	Units Sold (MU)		PLF (%)	
		FY`20	FY`19	FY`20	FY`19
Haldia TPP	600 MW	4085	4240	84.06%	87.80%
Chandrapur TPP	600 MW	3102	2956	64.10%	61.43%

- ❑ **Haldia Power Project (300x2 MW TPP in Haldia, West Bengal)**
 - ❑ Haldia TPP maintained a strong PLF backed by rising demand from CESC
- ❑ **Dhariwal Infrastructure Ltd (300x2 MW TPP in Chandrapur, Maharashtra)**
 - ❑ Unit 2- Fully tied up under Long term PPA with NPCL (170 MW) and TANGEDCO (100 MW)
 - ❑ Unit 2- Favorable orders received from respective regulatory commissions towards claims made in relation to change in law and other items
 - ❑ Unit 1- Case 4 PPA with MSPGCL for supply of 185 MW extended upto 31st Oct 2020

Key Financial Performance- FY`19-20

	Revenue (Rs. Crs)	EBIDTA (Rs. Crs)	PAT (Rs. Crs)
CESC Ltd (Consolidated)	11217	3737	1306
Haldia Energy Ltd	2289	948	318
Dhariwal Infrastructure Ltd	1320	425	(10)
Crescent Power & Surya Vidyut	274	160	26
Noida Power	1741	255	140
Kota/Bharatpur/Bikaner	1631	9	(38)

Thank You

Cautionary Statement

Statement in this “ Management Discussion and Analysis” describing the company’s objectives, projections, estimates, expectations or predictions may be “ forward looking statements” within the meaning of applicable securities law and regulations. Actual results could differ materially from those expressed or implied. Important factors that could make a difference to the company’s operations include demand supply conditions, finished goods prices, availability and prices of raw materials, changes in the government regulations, tax regimes, economic development within India and the countries within which the company conducts business and other factors such as litigations and labour negotiations.