



**RP - Sanjiv Goenka
Group**

Growing Legacies

CESC Limited

Investor Update –Q4 FY 22

Standalone Performance – FY 2021-22

Components	FY`22	FY`21	% Change
Generation (MU)	5726	5513	3.9%
Total Sales (MU)	9601	9108	5.4%
Gross Revenue (Rs Cr.)	7479	7101	5.3%
EBIDTA (Rs Cr.)	2019	1812	11.4%
PAT (Rs Cr.)	816	814	-

Standalone Performance – Q4 FY 2021-22

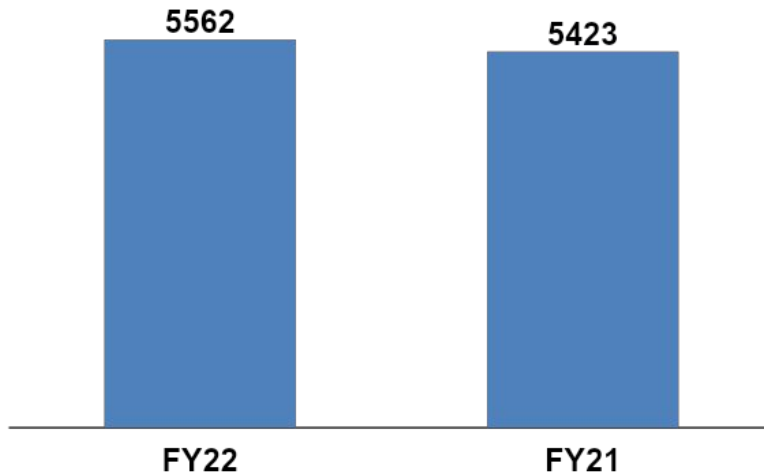
Components	Q4 FY`22	Q4 FY`21	% Change
Generation (MU)	1361	1435	(5.1%)
Total Sales (MU)	2100	2229	(5.8%)
Gross Revenue (Rs Cr.)	1691	1792	(5.6%)
EBIDTA (Rs Cr.)	582	531	9.6%
PAT (Rs Cr.)	259	270	(4.1)

Key Developments

- ❑ CESC reported a steady performance during the year, with a 3.1% YoY increase in consolidated PAT
- ❑ The company continued its focus on various cost optimization initiatives to minimize the impact of Covid related loss of sales volume during the year. The operational parameters continued to be amongst the best in the country.
- ❑ Noida Power reported a revenue of Rs. 2251 crs in FY`22 as against a revenue of Rs. 2192 crs in FY`21
- ❑ With sustained efforts, Dhariwal Infrastructure Ltd achieved significant turnaround in FY`21 and it continued to remain PAT positive in FY`22 with a profit of Rs. 137 cr.
- ❑ Dhariwal Infrastructure Ltd has signed a 210 MW medium term PPA with Central Railway for a period of 3 years. Power supply has started from 1st April 2022.
- ❑ Bikaner DF and Bharatpur DF continued to remain profitable while Kota DF was able to reduce losses during the year
- ❑ Malegaon DF business completed its 2nd year of operations with further reduction in T&D losses
- ❑ CESC's wholly owned subsidiary Completed sell of entire shareholding in Surya Vidyut limited (SVL) to Torrent Power Limited at a total consideration of Rs 305 crores.

Standalone Operating Performance– FY`22

BBGS Generation (MU)



Power Purchase (MU)



PLF %	FY`22	FY`21
Budge Budge	85%	82.5%

<u>T&D Loss</u>	
2021-22	: 7.98%
2020-21	: 8.35%
2019-20	: 8.86%

Status of new Power Projects

	Capacity	Units Sold (MU)		PLF (%)	
		FY`22	FY`21	FY`22	FY`21
Haldia TPP	600 MW	3939	3895	81.4%	80.4%
Chandrapur TPP	600 MW	3676	3880	75.9%	80.4%

❑ Haldia Power Project (300x2 MW TPP in Haldia, West Bengal)

- ❑ Haldia TPP maintained a strong PLF backed by demand from CESC

❑ Dhariwal Infrastructure Ltd (300x2 MW TPP in Chandrapur, Maharashtra)

- ❑ Unit 2- Fully tied up under Long term PPA with NPCL (170 MW) and TANGEDCO (100 MW)
- ❑ Unit 1- Signed 210 MW medium term PPA with Central Railway for a period of 3 years. Power supply has started from 1st April 2022
- ❑ Chandrapur TPP continues to witness strong PLF backed by rising power demand

Key Financial Performance- FY`21-22

	FY`22		FY`21	
	Revenue (Rs. Crs)	PAT (Rs. Crs)	Revenue (Rs. Crs)	PAT (Rs. Crs)
CESC Ltd (Consolidated)	12820	1405	11874	1363
Haldia Energy Ltd	2251	333	2192	361
Dhariwal Infrastructure Ltd	1654	137	1504	106
Crescent Power & Surya Vidyut*	237	21	254	22
Noida Power	2055	150	1720	101
Kota/Bharatpur/Bikaner	1589	(30)	1494	(15)
Malegaon	494	(57)	451	(23)

* Subsidiary till 11 March 2022

Thank You

Cautionary Statement

Statement in this “ Management Discussion and Analysis” describing the company’s objectives, projections, estimates, expectations or predictions may be “ forward looking statements” within the meaning of applicable securities law and regulations. Actual results could differ materially from those expressed or implied. Important factors that could make a difference to the company’s operations include demand supply conditions, finished goods prices, availability and prices of raw materials, changes in the government regulations, tax regimes, economic development within India and the countries within which the company conducts business and other factors such as litigations and labour negotiations.